



L&T Technology Services

*L&T Technology Services Limited
5th Floor, L&T Technology Centre,
Gate No 5, Saki Vihar Road, Powai,
Mumbai - 400 072*

May 04, 2017

National Stock Exchange of India Limited
Exchange Plaza, Bandra-Kurla Complex
Bandra (East), Mumbai – 400 051
NSE Symbol: LTTS

The BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai- 400001
BSE Script Code: 540115

Dear Sirs,

Subject: Acquisition of Esencia Technologies Inc, USA

We would like to inform that pursuant to Regulation 30(6) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and further to our press release dated May 3, 2017, we hereby inform that the Company has signed a definitive Agreement to acquire Esencia Technologies Inc, USA.

The acquisition will also include its Indian subsidiary i.e Esencia Technologies India Private Limited.

In this regard, please find enclosed disclosure containing the details pursuant to Regulation 30(6) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with SEBI circular number No. CIR/CFD/CMD/4/2015 dated September 9, 2015.

This is for your information and record.

Kindly acknowledge its receipt.

Thanking You,

Yours sincerely,

For L&T Technology Services Limited

Kapil Bhalla
Kapil Bhalla
Company Secretary
FCS.3485



Encl: As above

Disclosure containing the details pursuant to Regulation 30(6) of the SEBI (listing Obligations and Disclosure Requirements) regulations, 2015

Sr. No	Items for Disclosure	Description
1	Name of the target entity, details in brief such as size, turnover etc.	Name: Esencia Technologies Turnover CY2016: \$18.2Mn One of the Niche & leading Silicon valley company offering design services & Hardware IP-Cores in Semiconductor & Hardware design from specification to final products such as ASIC, FPGA based hardware platform, embedded systems in Video/Image processing, digital communication, digital security and networking field Headquartered in San Jose, US Employee: 105+
2	Whether the acquisition would fall within related party transaction(s) and whether the promoter/ promoter group/ group companies have any interest in the entity being acquired? If yes, nature of interest and details thereof and whether the same is done at "arms length";	The acquisition of shares of Esencia is not a related party transaction. The promoter/promoter group have no interest in entity being acquired.
3	Industry to which the entity being acquired belongs;	Semiconductor & VLSI
4	Objects and effects of acquisition	<ol style="list-style-type: none"> 1. This acquisition augurs well with our L&T Technology Services long term strategy to strengthen our footprint in ASIC / VLSI / Embedded design services and becoming the world leader in coming years. 2. Esencia will be cutting across all the Verticals in LTTS and adding our Horizontal Capability which can be cross leveraged across all Verticals / Industries such as Telecom/ Hi-Tech / ISV Product Software etc 3. Esencia brings some of the Marquee client logos into LTTS portfolio.
5	Brief details of any governmental or regulatory approvals required for the acquisition;	Not Applicable



6	Indicative time period for completion of the acquisition	Completion around end of May 2017
7	Nature of consideration - whether cash consideration or share swap and details of the same;	Cash consideration
8	Cost of acquisition or the price at which the shares are acquired;	Total Deal Value : \$27Mn paid in tranches -\$9Mn upfront payment -\$6Mn after 1 year -\$12Mn over 4 years (Earn-out & Incentive) based on achieving the Revenue & PAT targets
9	Percentage of shareholding / control acquired and / or number of shares acquired;	Proposing to acquire 100% stake Total # of shareholders = 18ppl Top 5 shareholders hold 89.18% Total # of shares 11,104,935
10	Brief background about the entity acquired in terms of products/line of business acquired, date of incorporation, history of last 3 years turnover, country in which the acquired entity has presence and any other significant information (in brief);	Business Line: FPGA, Board Design and ASIC / VLSI. Provides services to some of the top companies. Turnover history: \$18.2Mn (2016), \$11.3Mn (2015), \$9.4Mn (2014) Country: USA and India

