

BID MANAGEMENT – 100% ON-TIME DELIVERY

CLIENT PROFILE

- /// A Global Technology leader in Power Distribution, Power Quality, Industrial Automation and Power Control Products

BUSINESS CHALLENGE

- /// The time taken to provide responses to RFQs was too long
- /// Mid and Small Bids were ignored
- /// Market reach was limited
- /// Expensive and inefficient bid response team

HIGHLIGHTS

- /// On-Time Delivery Rate: 100%
- /// Turnaround time is 24-48 Hours
- /// Consistently delivering beyond SLA Volumes
- /// Average projects handled: 650 per month

INFRASTRUCTURE

- /// State-of-the-art facility for collaborative engineering
- /// Data backup and replication on Client server
- /// Highly scalable, high-end workstations
- /// Dedicated MPLS line to ensure bandwidth and availability to efficiently perform all bi-directional data transfer